



PROFESSIONAL SERVICES

FusionStorm provides comprehensive professional services designed to help customers optimize the performance and time-to-value of their IT investments. The FusionStorm professional services organization includes practice leaders, solution architects and senior engineers with extensive experience in the design, implementation and integration of advanced IT infrastructure solutions for customers in a wide range of industries. That rare combination of deep engineering skills and business acumen provides customers with an unmatched resource to help solve their most pressing business and technology challenges.

FusionStorm has been a longtime partner of key industry leaders, including Cisco, EMC, VMware, NetApp, Juniper, F5, HP, Dell, Symantec and Citrix. These vendors set high standards for their channel partners, and the FusionStorm team continues to meet or exceed their training and certification requirements. These skill sets make FusionStorm a dominant provider of advanced IT infrastructure solutions, and FusionStorm engineers continually build upon their expertise to expand this product and service portfolio.

Solution Offerings

FusionStorm's emphasis on professional services and support complements its broad portfolio of solutions spanning the enterprise IT infrastructure. The FusionStorm team understands the heterogeneous environment and is uniquely positioned to help customers maximize the success of each implementation.

- **Data Center** — Cloud infrastructure, unified computing and converged infrastructure, server and desktop virtualization, data center automation and management
- **Networking and Access** — Routing and switching, wireless networking, unified network fabric, security, WAN optimization, identity management, security

An elite team of experienced and certified engineers delivers business-enabling IT solutions spanning the enterprise environment.

- **Communication and Collaboration** — IP telephony, unified communications, call center solutions, email, instant messaging, presence, videoconferencing, web collaboration, carrier/telco circuits
- **Storage and Data Protection** — storage networking, backup and recovery, archival, de-duplication, big data solutions
- **End-User Computing** — mobility, bring your own device (BYOD), mobile device management, desktop virtualization

FusionStorm engineers have developed a thorough base of knowledge across these areas of concentration. As a result, FusionStorm has the expertise within one company to deliver the latest technology solutions while minimizing complexity.

FusionStorm's project management professionals oversee all professional services engagements. With a deep understanding of IT processes and considerable experience coordinating complex projects, the FusionStorm project management team has developed and thoroughly tested a successful management methodology aligned with industry best practices.

Business Solutions & Services

- **Professional Services**
 - IT Consulting
 - Data Center Architecture, Configuration and Sizing
 - Storage Assessment, Architecture and Design
 - Enterprise Backup Architecture and Design
 - Network Assessment, Architecture and Design
 - Project Management
 - Enterprise Solutions
- **Support Services**
 - 24x7 Cloud / Managed Services
 - Database Administration
 - Support Contract Services
 - Supplemental Staffing
 - Integration Center

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