FUSIONSTORM™

THE FULL-SERVICE PROVIDER FOR INDUSTRY-LEADING TECHNOLOGY SOLUTIONS

FusionStorm is an award-winning IT solution provider with national U.S. coverage and global distribution capabilities. We have a proven track record of success delivering best-of-breed technology solutions and services to enterprises of all sizes, including some of the world's largest brands. Our large, diverse engineering team holds more than 200 industry and vendor certifications and is dedicated to building long-term relationships with our customers.

Our full lifecycle solutions and services include:

- Technology Solutions
- IT Consulting
- Cloud / Managed Services
- Integration Center Services
- Support Contract Services

Industry Partnerships

FusionStorm maintains long-term, strategic relationships with key technology leaders, including Cisco, EMC, VMware, NetApp, Microsoft, Juniper, F5, Dell, SilverPeak, Symantec and Citrix. These vendors set high standards for their channel partners, and the FusionStorm team continues to meet or exceed their training and certification requirements. Our skill sets make us a dominant provider of advanced IT solutions, and our engineers continually build upon their expertise to ensure that our product and service portfolio continues to meet customer requirements.

Integration Center

FusionStorm serves as a one-stop resource for the procurement, integration, delivery and support of complex, multisite rollouts anywhere in the world. Through its state-of-the-art Integration Centers, FusionStorm customizes, integrates, tests and burns in field-ready solution kits to exact specifications, reducing the cost and complexity of large, ongoing and time-sensitive projects. Proven logistics and field deployment services provide flexible delivery of technology solutions, and 24x7x365 support services cover the full technology lifecycle.

Fast Facts

- Founded in 1995
- $600M+ in revenue
- 400+ employees
- 160+ engineering/technical roles
- Offices in 25 cities in the U.S., EMEA, Asia
- Onsite service delivery with SLAs in 120+ countries worldwide
- 5 data centers worldwide

Recent Awards

- CRN Tech Elite 250
- Dell Premier Partner of the Year
- Intelysis Top Cloud Producer
- CRN/Everything Channel Solution Provider 500 – #58
- Cisco National Breakaway Partner of the Year

KEY TECHNOLOGY SOLUTIONS

- Data Center
  - Storage
  - Backup, Recovery & Archival
  - Servers & Virtualization
  - Converged Infrastructure
- Core Infrastructure
  - LAN / WAN / Wireless
  - Security
- Communications & Collaboration
  - Unified Communications
  - Collaboration
  - Video / TelePresence
  - Contact Center
- End-User Computing
  - Mobility / BYOD
  - Virtual Desktops
- Enterprise Applications

Global Footprint

With locations worldwide and the processes in place to handle complex international transactions, FusionStorm has the ability to deliver best-of-breed technology solutions across the globe. FusionStorm's logistics team has extensive experience working through customs and export restrictions, and handling door-to-door delivery to international destinations. Local engineering resources perform onsite installation and provide 24x7 support. Central and in-country warehousing and inventory management enable "just-in-time" delivery for critical global projects.

Cloud Services

FusionStorm offers a comprehensive portfolio of flexible and scalable private cloud solutions that can be deployed quickly and efficiently with no capital expenditures. Customers can take advantage of dedicated physical server resources and/or virtual servers hosted in FusionStorm's shared cloud infrastructure. FusionStorm also offers three tiers of hosted storage in both the physical server and shared cloud environment.

FusionStorm's managed services feature 24x7 remote monitoring, management and support of IT assets across the enterprise, all for one low fixed monthly fee. Proactive maintenance improves uptime and performance of mission-critical systems, and FusionStorm's broad technical knowledge enables rapid problem resolution and improved end-user satisfaction.

Representative Customers

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