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## **FusionStorm Delivers IT Xpress DR-as-a-Service (DRaaS)**

Enterprise-ready DRaaS offering based on VMware vCenter™ Site Recovery Manager 5 delivers affordable protection of IT infrastructure and applications

Las Vegas, CA – August 29, 2011 — Today at VMworld® 2011, FusionStorm — "IT Delivered" — a leading national provider of IT consulting, technology solutions and cloud/managed services, announces the availability of *IT Xpress DRaaS*, an enterprise-ready DR-as-a-Service offering based on VMware vCenter™ Site Recovery Manager 5 and VMware vSphere® Replication technology. Announced at VMworld 2011, the leading virtualization and cloud infrastructure event of the year, the new offering extends FusionStorm's existing *IT Xpress managed* solutions which the company has been delivering to customers since 2005. *IT Xpress DRaaS* is a key component of the company's "Cloud Anywhere" initiative that delivers private or public cloud solutions how and where customers need them.

FusionStorm *IT Xpress DRaaS* is less complex, faster to implement and more affordable than legacy DR solutions, making it perfect for customers of all sizes and types. Provided completely as a service, there is no hardware or software to purchase, no data center space to acquire and no special skill sets required, and is compatible with applications running on VMware vSphere. It is especially well-suited to customers who do not have a second data center for disaster recovery.

FusionStorm, a SAS-70 Type II certified service provider, plans to launch IT Xpress DRaaS out of multiple data center locations in the U.S. and in Europe.

IT Xpress DRaaS provides flexible and customizable Recovery Point Objectives (RPO) and Recovery Time Objectives (RTO) backed by FusionStorm's SLA. It also features built-in, VM-optimized data replication based on VMware vSphere Replication technology, but can also be integrated with third-party data replication technologies such as EMC RecoverPoint. Automated failover and failback management and bi-annual (twice a year) DR failover testing is included as part of the service.

"DR is at the top of most company's wish lists, but actually implementing DR has been complex and costly, even in fully virtualized environments. IT Xpress DRaaS solves this problem by delivering DR as a service for companies of all sizes", says Chris Rogers, General Manager Managed Services for FusionStorm. "Thanks to VMware vCenter™ Site Recovery Manager 5 and our team of Cloud and DR experts at FusionStorm, affordable DR is now available to any company running applications on VMware virtual and cloud infrastructure."

"We are pleased that FusionStorm has announced IT Xpress DR-as-a-Service based on VMware vCenter™ Site Recovery Manager 5", states Gaetan Castelein, director, product marketing, VMware. "As a VMware Service Provider Program partner, FusionStorm is able to leverage VMware vCenter Site Recover Manager to deliver end-to-end solutions for disaster recovery to a broad range of customers".

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### **Pricing and Availability**

Pricing for IT Xpress DRaaS starts at under than \$1,500 per month and will be generally available on October 15, 2011.

### **About FusionStorm**

FusionStorm – "IT Delivered" – is a national provider of IT consulting, technology solutions and 24x7 cloud/managed services for enterprises of all sizes. The company assists organizations by providing complete solutions for system infrastructure, storage, networking, voice-over-IP communications, security, database, disaster recovery, managed hosting, cloud computing and managed services, both onsite and in FusionStorm data centers.

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